



John Devlin, Your Source to the Good Life.

Whether it's on the courts, scoring the winning point or helping clients choose the perfect loan for a new home, John always delivers. It's no wonder that John's name comes to mind when people want the very best in personal service. They know that dealing with John guarantees they'll get the very best rate possible and the perfect loan to suit their personal needs and budget. They also know that working with John is always a pleasant and rewarding experience no matter what their real estate needs. The next time you're thinking of making a move in Southern California, call John Devlin. The leading professional loan officer with *The Passion To Make It Happen* for you!



~~Home Buyers: Don't be left uninformed.
Visit John Devlin's Web site.~~

~~www.JLDevlinLoans.com~~

Visiting John's site is a pleasant and rewarding experience. It's loaded with valuable information on the real estate market. This site has everything you need to save you time and money on your next loan. And it's all available to you from the comfort of your own home or office.

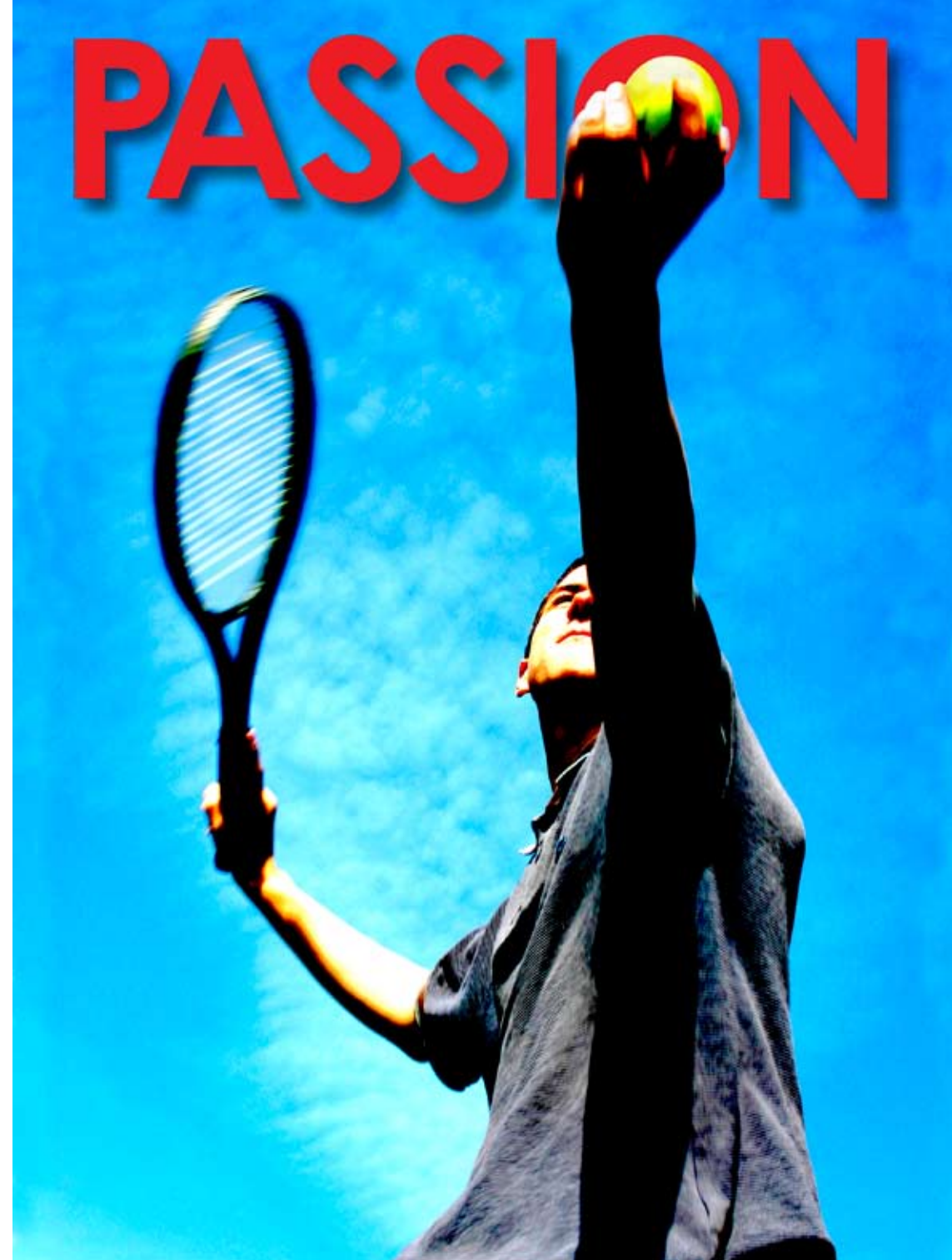
Call or e-mail John today to schedule your complimentary consultation and discuss your real estate goals.

Direct: 714.402.2250

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PASSION



Meet **John Devlin**, a Passionate Professional Who Defines Success by Surpassing Expectations.



John stays in shape by getting out on the courts.

If you were to ask John Devlin's associates the reason for his success, they would undoubtedly reply that it's his passionate and caring nature. John expresses his passion in everything he does from his devotion to family and friends, to the way he always surpasses expectations in business by giving his clients outstanding personal service.

Tennis

An avid tennis player since his mid 20s, John plays in the United States Tennis Association's amateur division and has ranked in the top 20 every year since he joined. For this professional, it's all about giving his best. Whether it's on the courts scoring the winning point, or helping a client choose the perfect loan for a new home, John always delivers.

Born in Santa Monica, John attended and graduated from Palos Verdes High. He also took up surfing at that time and soon became one of the most well-known figures in the sport. Surfing had to take a back seat when John enlisted in the U.S. Air Force. Eager to serve his country, the young sergeant was stationed in Japan for four years. Captivated by the Japanese culture, John took advantage of his stay to learn the language and discover the country's ancient customs. Upon returning to the U.S., John finished college at UCI, majoring in chemistry and biology. His hard work in independent research, commitment and numerous publications resulted in his being awarded the 1976 Physical Sciences Deans Fellowship Award.

Leaps and bounds

After college and while working at a local major pharmaceutical company John attended Pepperdine University's MBA program and within a few years accepted a position with a leading manufacturer of home construction products as its chief operations officer. Driven to excel, John created many new products supervised a comprehensive inventory control and sales application system, rebuilt and expanded the local plant and built a new facility in Washington State to accommodate the company's growth. The result was a large increase in market share and profitability. Business increased by leaps and bounds

as annual sales rose from \$40 million to \$140 million. In all, John spent 17 years constantly improving the way the company did business. His primary goal was to improve both products and service while keeping prices competitive and making sure that customer satisfaction always came first.

Community Spirit

When John has a little free time and isn't playing in a tennis tournament, he and his wife, Cindie, enjoy showing their prize-winning dogs, Samson and Tie Breaker. John also sponsors tournaments including the USTA Pro-Futures held at the Racquet Club of Irvine and Laguna Niguel which draws top plays from local high schools, colleges and players worldwide. John has also provided free instruction and tennis equipment and clothing to disadvantaged children.

Driving Force

Today, as a well-respected owner and loan officer, John is setting a new standard of excellence based on his years of experience providing outstanding customer service. People in the know constantly refer him to their friends who are looking to buy, build or invest whenever they are thinking of making a move. Whether it is a "new home", second home, vacation home or a business investment, John's name comes to mind when people want special attention. They realize that dealing with John guarantees they'll get the very best rate possible and the perfect loan to suit their personal needs and budget. They also know that the relationship continues after funding.



John and Cindie with their beloved boxers Samson and Tie Breaker.

Working with John is always a pleasant and memorable experience. No matter what your needs are, if you're thinking of purchasing real estate in Southern California, or anywhere in the 50 United States, call the expert who's built his reputation on hard work, old-fashioned ethics and *The Passion To Make It Happen*. Call John Devlin today and discover what personal service really means!



Clients in the know return to John time and time again for outstanding service.

